

VEDANTA LIMITED INVESTOR PRESENTATION 28<sup>th</sup> April 2022

# Resourcing India's rise **Responsibly**

**4QFY22 Earnings Presentation** 

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#### VEDANTA LIMITED INVESTOR PRESENTATION 4QFY22

4QFY22 Review and Business Update

Sunil Duggal Group CEO & Chief Safety Officer

# **FY22 Highlights**

## Operational

- Record annual production across key businesses and stable Oil & Gas performance:
  - Aluminium and Alumina production grew to
     2.3 mn tonnes and 2 mn tonnes, respectively
  - Zinc India Mined metal production crossed 1 mn tonnes mark
  - o Gamsberg delivered 170kt mined metal
  - VAB: Pig Iron production grew 33%YoY
  - $\circ~$  ESL: Hot Metal production grew 5% YoY
- Maintained 1<sup>st</sup> quartile cost curve positioning globally, across key segments
- Strong margins across key businesses despite higher COP amidst input commodity inflation and power cost
- Won 3<sup>rd</sup> coal mine Kurloi North; Jharsuguda coal security will be 100%
- Won 2 Iron ore mines in Orissa; Iron ore security for Steel business will be 100%

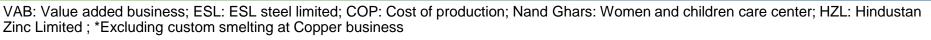
# vedanta

## **Financial**

- Record Revenue of ₹ 131,192 crore with 51%YoY growth
- All time high consolidated EBITDA driven by volumes, LME and operational efficiencies; EBITDA grew 66%YoY to ₹ 45,319 crore
- Industry leading EBITDA margin of 39%\*
- All time high Free cash flow (pre- capex) of ₹ 27,154 crore
- Strong liquidity position with cash and cash equivalents of ₹ 32,130 crores
- Net debt declined by ₹ 3,435 crores
- Net debt / EBITDA at 0.5x and debt equity ratio at 0.6x – lowest in 5 years
- Strong ~30% ROCE; 1.6 times YoY
- ~14% dividend yield with record pay-out of ₹45/share

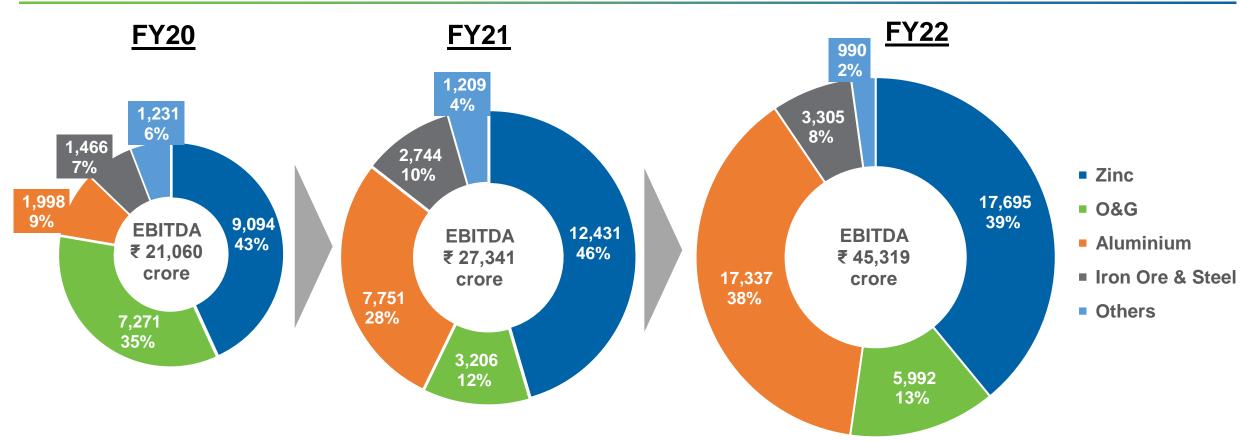
# ESG

- 3,200+ Nand Ghars created for social welfare
- ₹ 359 crores Social Investment; improving the lives of 4.36 million people
- ₹ 54,104 crore contribution to the National Exchequer
- ~13.75 mn tonnes GHG emissions avoided from 2012 baseline
- 31% water recycled
- Electric mobility: Jharsuguda partners with GEAR India to supply 23 e-forklifts; deployed 50+ EVs at HZL and ESL together
- 10-year MoU signed with TERI to develop implementation programs to further our ESG vision



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## **EBITDA contribution by key businesses**



- Aluminium: 2<sup>nd</sup> largest contributor to the group EBITDA with increase in contribution from 9% in FY20 to 38% in FY22; driven by 364kt higher volumes and operational efficiencies including structural cost reduction
- Zinc: continues to be primary contributor with 39% to group EBITDA; driven by volume increase and operational efficiencies
- Oil and Gas: in absolute terms remain key contributor to group EBITDA



# 4Q FY22 Highlights



## Operational

- Strong quarterly volume growth at key businesses:
  - Aluminium production grew 8%YoY
  - Zinc India achieved Highest ever mined metal production of 295 kt, since underground transition
  - Gamsberg mined metal production grew 9%YoY to 45kt
  - $\circ~$  VAB: Pig iron production grew 14%YoY
  - $\circ~$  ESL: Hot Metal production grew to 344 kt
- Margins improved across key businesses despite input commodity inflation and higher power cost
- Commenced commercial production from recently acquired Iron ore mines in Orissa
- New discovery named 'Durga-1' in OALP blocks located in Barmer basin

# Financial

- Record Revenue of ₹ 39,342 crore, up 41%YoY
- Highest ever EBITDA of ₹ 13,768 crore, up 51% YoY
- Industry leading EBITDA margin of 39%\*
- Reduced net debt by ₹ 6,590 crore QoQ
- Net debt / EBITDA of 0.5x lowest in 5 years
- Strong liquidity position with cash and cash equivalents of ₹ 32,130 crores
- Interim dividend paid ₹ 4,832 crore (₹13/share)
- Investment grade credit rating; both CRISIL and India Ratings upgraded rating to 'AA' with stable outlook
- Annual capital allocation and dividend policy
- Committed \$2bn growth capex for projects across key businesses



- ESG
- Signed PDA for 580 MW RE a significant step towards 2.5 GW RE commitment
- Launched green Aluminium under the brands 'Restora' & 'Restora Ultra' to usher new era of green metals
- Collaboration with TUV-SUD to develop roadmap for our 'Net Water Positive' initiative
- 1<sup>st</sup> Fly ash rake from Jharsuguda dispatched to cement plant
- Commenced Ash backfilling in one of the coal India's open-cast mine in Mar'22
- Used 17kt biomass in HZL; committed to using 5% biomass in our thermal power plants

#### vedanta transforming for good

VAB: Value added business; ESL: ESL steel limited; PDA Power delivery agreement; RE: Renewable energy; HZL: Hindustan Zinc Limited OALP: Open acreage licensing policy; \*Excluding custom smelting at Copper business

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## Pillar 1: Transforming communities - benefitting the lives of 4.36 million people across 1268 villages

#### Nearly 4.36 million beneficiaries through Vedanta-wide 180 programs

#### Healthcare:

- Nearly 2.23 million people benefited
- > 38 Initiatives

#### **Community infrastructure:**

- > 0.96 million people benefitted
- > 50 Initiatives

#### **Sports & culture:**

- Nearly 70,000 sports persons and culture enthusiasts benefitted
- > 16 Initiatives

# Environmental protection & restoration:

 Nearly 75,000 saplings planted and under maintenance

## Drinking water and sanitation:

- More than 325,000 people benefited
- >20 Initiatives

#### Children's well-being and education

- Over 680,000 children benefited
- > 44 Initiatives

#### Women's empowerment:

- > 46,000 women benefited
- > 11 Initiatives

#### Agriculture and animal husbandry:

- > 36,000 people benefited
- > 16 Initiatives

#### 3,200+ Nand Ghar across India



#### **Football Academy**



#### **Vedanta Medical Research Foundation**





Nand Ghar: women and child care centre

Net Zero Carbon Company by 2050 or sooner | 25% absolute GHG reduction by 2030



#### Renewable power:

Committed to use 2.5 GW of RE RTC equivalent by 2030

- Signed PDA for 580 MW of RE by FY25
  - 200 MW at BALCO
  - $\circ~$  180 MW at VAL-Jharsuguda
  - $\circ$  200 MW at HZL
- 3 billion units of green power purchased by Aluminium sector in FY2022 – largest consumer of RE in India

## Green Metals:

- Launched pilot programs to support the green economy
- Low Carbon Green Aluminium: Launched 'Restora' & 'Restora Ultra'

Global Standard	Restora	Restora <i>Ultra</i>
4 TCO2e/T of metal	2.36 TCO <sub>2</sub> e/T of metal	0.37 TCO <sub>2</sub> e/T of metal

 Green Copper: Pilot project to produce Copper from recycled Copper; 2,909 MT in FY22; target to scale up to 20,000 MT in FY23



## Fuel Switch Programs:

- Biomass firing: Committed to use 5% biomass in thermal power plants
  - $\circ~$  15.7KT of biomass used in HZL
  - Pilot programs at BALCO, Jharsuguda, Lanjigarh
- **Natural Gas:** Vedanta Aluminium-Lanjigarh partnership with GAIL to supply natural gas for calciner - substituting coal use; *potential to decrease plant GHG intensity by 20%*
- Electric mobility: Committed to decarbonize 100% of LMV fleet by 2030 and 75% of mining fleet by 2035
  - Jharsuguda partners with GEAR India to supply 23 e-forklifts
  - $\circ~$  11 EVs deployed at HZL
  - $\circ~$  40 EVs deployed at ESL



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#### Water Positivity | Waste Management | Partnerships



## Achieve Water Positivity by 2030:

- Collaboration with TUV-SUD to develop roadmap for 'Net Water Positive' initiative
- 31% of water recycled in FY22



**Waste Management:** Committed to 100% utilization of HVLT wastes; bring legacy waste to zero

- Nearly 100% HVLT utilized in FY22
- One rake of red mud (3309 MT) dispatched to one of the largest Indian cement company
- 1<sup>st</sup> Fly ash rake from Jharsuguda dispatched to Cement Plant
- Commenced Ash backfilling in one of the coal India's opencast mine in Mar'22 with all requisite regulatory approvals
- 6.25 Ha of Jarofix Yard Phase 2 at CLZS restored via plantation using Mycorrhiza technique in partnership with TERI



## Partnerships:

- Green Spark: Program to collaborate with technology start-ups to solve ESG challenges across our BUs.
- TERI: 10-year MoU to further our ESG vision, 600+ opportunities to development implementation programs in the areas of research, policy facilitation, stakeholder management, environmental awareness and on-ground implementation
- IUCN: Partnership with HZL to upgrade biodiversity management plans to align with 'No Net Loss' or 'Net Positive Impact' targets
- **CII:** Signatory to the CII Climate Charter



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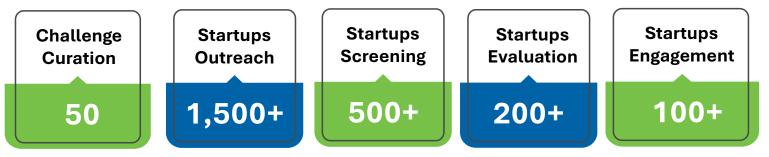
HVLT: High volume low toxicity; CLZS: Chanderiya lead zinc smelter; IUCN: International Union for Conservation of Nature CII: Confederation of Indian Industry

#### Spark vision:

To achieve corporate innovation and growth outcomes through strategic partnerships and investments with Digital or Technology Start-ups

## FY23 Challenge curation and startup discovery process:

- To execute quarterly sprints of challenge curation and startup discovery
- Each sprint to include 1/3<sup>rd</sup> challenges on ESG themes
- 1500+ start-ups to be scouted for 20+ opportunity themes and 50+ innovation challenges
- 100+ start-ups to be selected for engagement across Vedanta; ~\$100 mn business value realisation potential to be targeted over next 12 months



#### Green spark objective:

Strategic investments in start-ups to unlock value across Vedanta. Offers opportunities to explore breakthrough products or technologies, new markets, additional revenue streams in the long term and accelerate journey towards ESG leadership

#### Themes being targeted in 1QFY23:

ESG –

- Communities first
- Green excellence
- o Zero harm

#### Core –

- Asset optimization and predictive maintenance
- Allied
  - Commercial and marketing excellence
  - Quality excellence
- Core and Allied
  - Emerging technologies

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# **Pillar 3: Transforming workplace**

Organizational design to ensure right people in right roles; Launch of 'People' CoP to have globally benchmarked HR practices on ESG side

Group 🔥 2030 target	In decision making bodies 30%	Leadership roles	Enabling roles <b>50%</b>	Overall 20% 11.5%		
Diversity FY22 Status	27%	29%	29%			
Diversity & inclusion (D&I) council	Sustainabi academy		Strengt poli			
Announced 1 <sup>st</sup> D&I council of the group; includes leaders from operations & enabling functions	<ul> <li>ESG academy phase 1 completed – 100+ senior executives completed</li> </ul>		<ul> <li>Introducing anti- harassment policy, board diversity policy</li> </ul>			
Setting up organization's first employee resource group	"Sustainability 101" training		<ul> <li>Revamping Human Rights Policy, and 15+ diversity focused policies for workforce including aspects like - flexible working hours, Work from home, Part time</li> </ul>			
Empanelment of diversity focused institutes/search firms	<ul> <li>"Sustainability 101" training made comp</li> </ul>	div oulsory for				
Building all women teams and internal women networks	for all employees <ul> <li>Completed training</li> </ul>	on wo				
Focus on women representation in all talent management, and	ESG topics for the E in March 2022	Jualu	orking			
award & reward programs	<ul> <li>ESG Academy development is on-t</li> </ul>	rack				

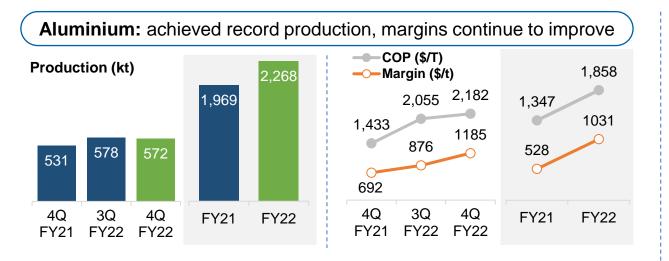
## Safety & health:

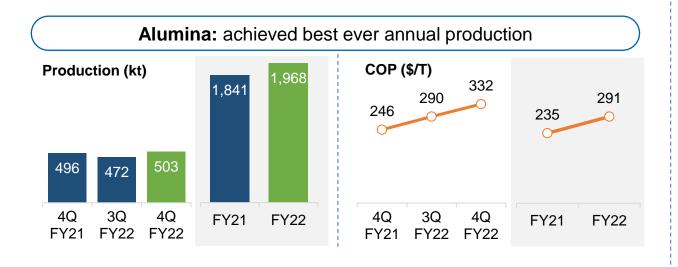
- Focus on "Critical Risk Management" to reduce hazardous activities
- Launched cross business audit to ensure best safety practices
- Lunched lift safety standard
- 12 fatalities in FY22 (all with business partners' employees); Business units CEOs focusing to drive 100% CAPA closure of learnings
- Health Community of Practice formed to review all health-related major issues, and to ensure exposure reduction and 100% Periodic Medical Examination
- 100% double vaccination of COVID-19 vaccine; started Covid -19 booster dose for all eligible employees

CAPA: corrective action and preventive action

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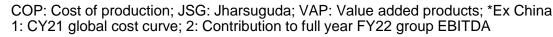
# Aluminium: value creation through continued focus on growth and integrated operations





#### **Key highlights:**

- Record annual Aluminium production at 15%YoY growth driven by JSG ramp-up; quarterly production grew 8%YoY
- Highest ever annual Alumina production with 7%YoY growth; quarterly production grew 7%QoQ
- Highest ever annual VAP sales at 819 kt; grew 23%YoY
- Margins improved despite higher COP amidst increase in input commodity prices and power cost
- Completed debottlenecking of Jharsuguda Billet facility from 400 ktpa to 460 ktpa capacity
- First in India to launch Low Carbon Aluminium under the brand "Restora" and "Restora Ultra"
- Secured 15.3 million tons of Coal in Tranche V at competitive price for next 5 years
- Continued to be in 1<sup>st</sup> quartile cost curve globally<sup>1</sup>
- 2<sup>nd</sup> largest contributor in group EBITDA, contributed 38%<sup>2</sup> in FY22



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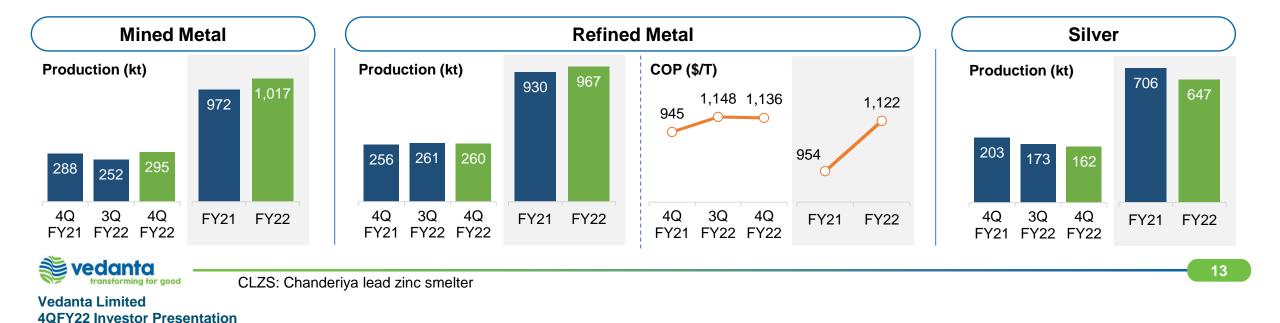
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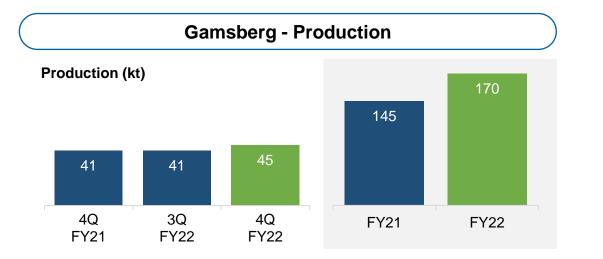
# Zinc India: touched a new milestone with >1 mn tonnes Mined metal production

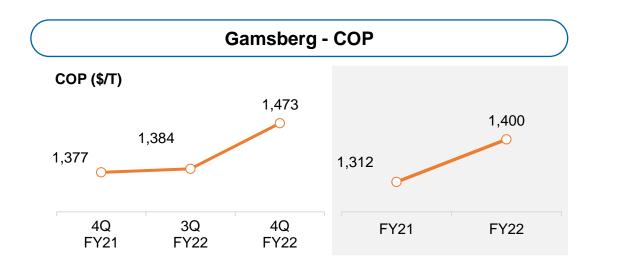
## Key performance highlights:

- Highest ever annual mined Metal production crossed 1 MTPA mark; best ever quarterly production since underground transition
- Highest ever annual refined Metal production with 4%YoY growth; supported by better plant and concentrate availability. Quarterly
  production grew 2%YoY
- Quarterly integrated zinc production increased 8%YoY. Integrated Lead production decreased with change in Pyro plant (at CLZS) operations to Zinc-Lead mode. Silver production was lower in line with the lower Lead production
- High margins driven by volumes, improved recoveries and rising LME prices; partially offset by input commodity inflation
- Continues to be in 1<sup>st</sup> quartile cost curve globally



## Zinc International: Gamsberg achieved 220 kt annualized run rate of MIC production in Mar'22





#### Key highlights:

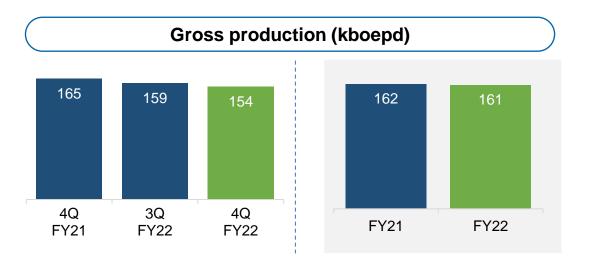
- Achieved highest ever annual production of mined metal with 18%YoY growth; Crushing throughput increased to 827tph in FY22 from 767tph in FY21
- Quarterly mined metal production grew 10%QoQ with highest ever quarterly Ore production of 935kt;
- Throughput & recovery improvement projects in beneficiation plant completed in 4Q:
  - Zinc Rougher Cell and lead pump box commissioning resulted in 3% to 5% recovery improvement
  - Reagent skid upgrade to meet requirement of 600tph throughput
- COP increased mainly due to spend on south pit recovery project, exchange rate appreciation and input commodity inflation

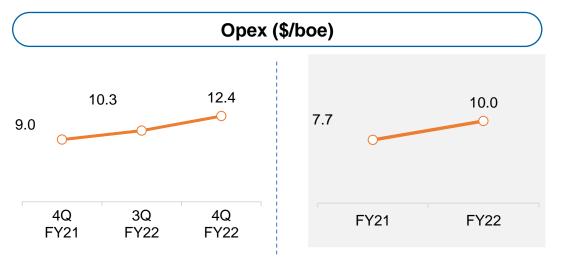


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MIC: Metal in concentrate; COP: Cost of production

## **Oil & Gas: stable operations with focus on growth projects**





## Key highlights:

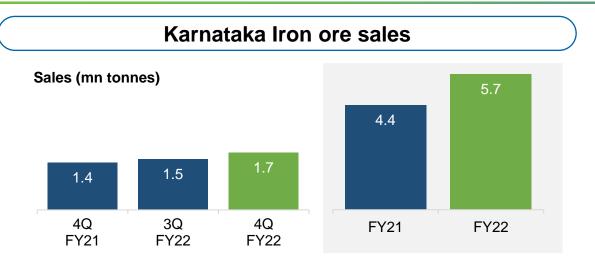
- Production: annual production was broadly stable as impact of natural decline was largely offset by –
  - Polymer injection in Bhagyam & Aishwariya fields,
  - $\circ~$  Infill wells in Mangala, NI and ABH fields, and
  - Ramp-up of gas production at Rajasthan block
- Opex: Annual and quarterly Opex increased to \$10/boe and \$12.4/boe, respectively; primarily due to increased polymer prices
- O&M contracts: awarded key O&M contracts for End-toend management across assets
- Growth:
  - Drilled 25 infill wells in FY22 across producing fields
  - Exploration focused across Rajasthan, Cambay & Northeast
  - Notified hydrocarbon discovery in Durga -1 in Rajasthan and Jaya-1 in Cambay with resource addition of > 50 mmboe

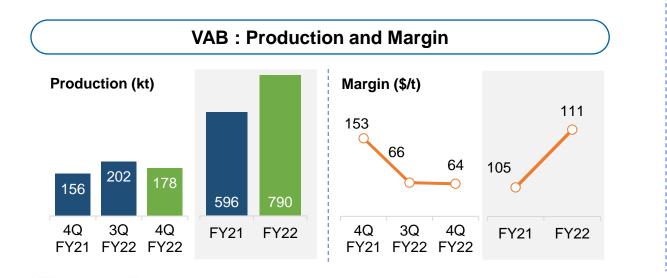


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O&M: Operations and management; Kboepd: Thousand barrel of oil equivalent per day; Boe: barrel of oil equivalent ABH: Aishwarya barmer hills

## Iron ore: continue to improve performance trajectory





#### Iron ore Karnataka:

- Achieved highest ever annual sales of 5.7 mn tonnes with 30%YoY growth; Quarterly sales increased 22%YoY driven by support from all key operational projects
- Annual Iron ore production was up by 8%YoY; Quarterly production grew 18%YoY

#### Value added business (VAB):

- VAB achieved record annual production with a 33%YoY growth; Quarterly production increased 14%YoY
- VAB achieved highest ever annual margins of \$111/t; Quarterly margins were impacted mainly by higher Coking coal cost; partially offset by higher Steel prices

## Iron Ore Goa:

 Continuously engaging with the state and Central governments for earliest resumption of mining

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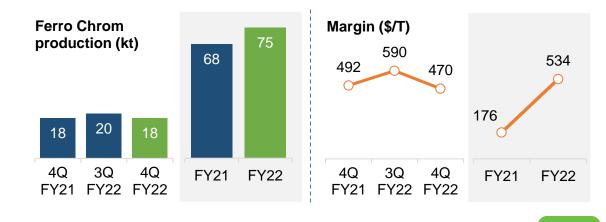
## **ESL Steel and FACOR**

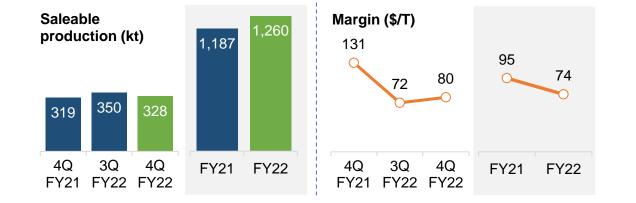
#### **ESL: key performance highlights**

- Record Annual Hot Metal production of 1,355 kt since acquisition, up 5% YoY
- Quarterly Hot Metal production grew 3%YoY to 344 kt
- Quarterly saleable production grew 3% YoY; annual production was up 6% with enhanced furnace operations
- Margins increased 11%QoQ, driven by improved market
- Commenced commercial production in Mar'22 from two recently acquired Iron ore mines in Orissa: "Nadidih BICO" and "Nadidih FEEGRADE"

#### FACOR: key performance highlights

- Highest ever Annual Chrome Ore production at 250kt, since acquisition, up 70%YoY
- Quarterly Ore production was in line with statutory limits
- Historic high annual Ferro Chrome Production with 10%YoY growth; Quarterly Ferro Chrome production was lower due to maintenance shutdown
- FY22 margin increased by 3x to \$534/t





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# Upcoming growth projects – Oil & Gas and Aluminium

**Oil & Gas:** \$687mn new growth capex projects, this includes \$360mn to monetize 52.6mmboe reserves and \$327mn to grow resources



Infill wells: ~70 wells across operating fields viz Aishwarya, Bhagyam, Tight Oil, Tight Gas and Offshore to augment reserves & mitigate natural decline



**Exploration PSC/OALP:** 30 exploration wells both onshore & offshore across the PSC and OALP blocks to establish resource potential



**Shale:** 5 pilot wells program in Barmer, in partnership with global service providers to leverage technology, to unlock unconventional resources potential



**ASP:** a) ASP surface facility award for Mangala field, b) Early ASP injection in select pads, c) Pilot project in Bhagyam and Aishwariya fields

Partnership-model with leading OFS companies from concept to execution

**Aluminium:** \$1.4 bn growth capex over 2 years; vertical integration focus to reduce market volatility impact and create value

- Aluminium capacity expansion to 3 MTPA
  - JSG capacity ramp-up to 1.8 MTPA 1QFY23
  - Balco capacity expansion to 1 MTPA 1QFY24
  - $\circ$  Debottlenecking for balance 0.2 MTPA 3QFY24
- Value added product capacity expansion to 90%
  - JSG VAP expansion to 1.6 MTPA 2QFY24
  - $\circ~$  Balco VAP expansion to 1.1 MTPA 2QFY24

## • Alumina capacity expansion to 6 MTPA

- o Environmental clearance is in place
- New 3MTPA expansion project 4QFY23
- $\circ$  1 MTPA via debottleneck initiatives FY24
- Bauxite security:
  - Enhance delivery from exiting mine
  - Participation in new mines auction

## Coal security: 100% operationalization of 3 coal mines

- o Jamkhani mining commencement in 1QFY23
- Radhikapur (W) mining targeted by 3QF23
- Kurloi (North) mining targeted by 3QFY24



OALP: oil acerage licensing policy; PSC: production sharing contract; ASP: Alkali surfactant polymer; OFS: Oilfield service companies

# **Upcoming growth projects – Zinc International and ESL**

#### Zinc International

- \$466 mn capex on Gamsberg phase 2 project
- New 4 MTPA Concentrator (200 kt MIC)
- Completion by 1HFY24 and commissioning in 3QFY24
- Key facilities include:
  - Open cast mine expansion from 4 MTPA to 8 MTPA
  - New 4 MTPA concentrator for additional MIC of 200ktpa
  - New tailing dam adjacent to current dam with HDPE lining as per environmental regulations
  - New 20km, 22 MVA power line to site
  - o 6.5km line for 7.5 MLD water

#### ESL Steel

- Capex investment of \$348 mn
- Doubling Hot Metal Capacity to 3.0 MTPA from 1.5 MTPA
- Completion of project by end of FY23
- Key project activities:
  - Debottlenecking of Blast furnace 3 by 0.2 MTPA
  - Additional blast furnace of ~ 1.1 MTPA
  - Additional Coke oven capacity of 0.5 MTPA
  - Pellet plant 1.8 MPTA
  - Oxygen plant 800tpd
  - New ductile Iron plant 0.18 MTPA to maximize the VAP
  - Other auxiliary and infrastructure upgradation



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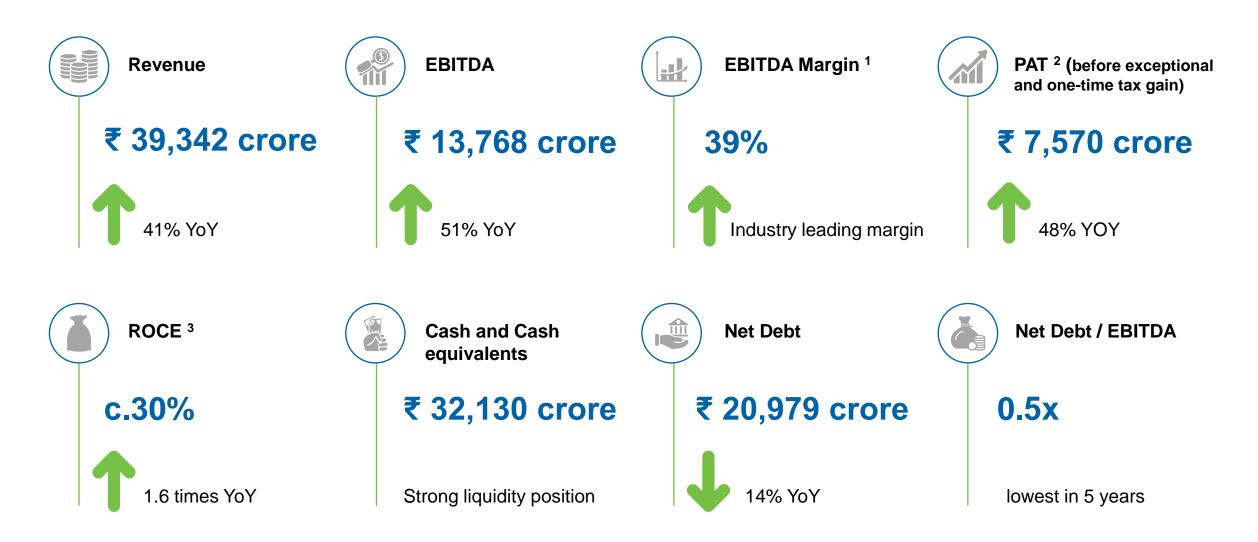


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**Finance Update** 

Ajay Goel Acting Chief Financial Officer

## **Financial snapshot 4QFY22**



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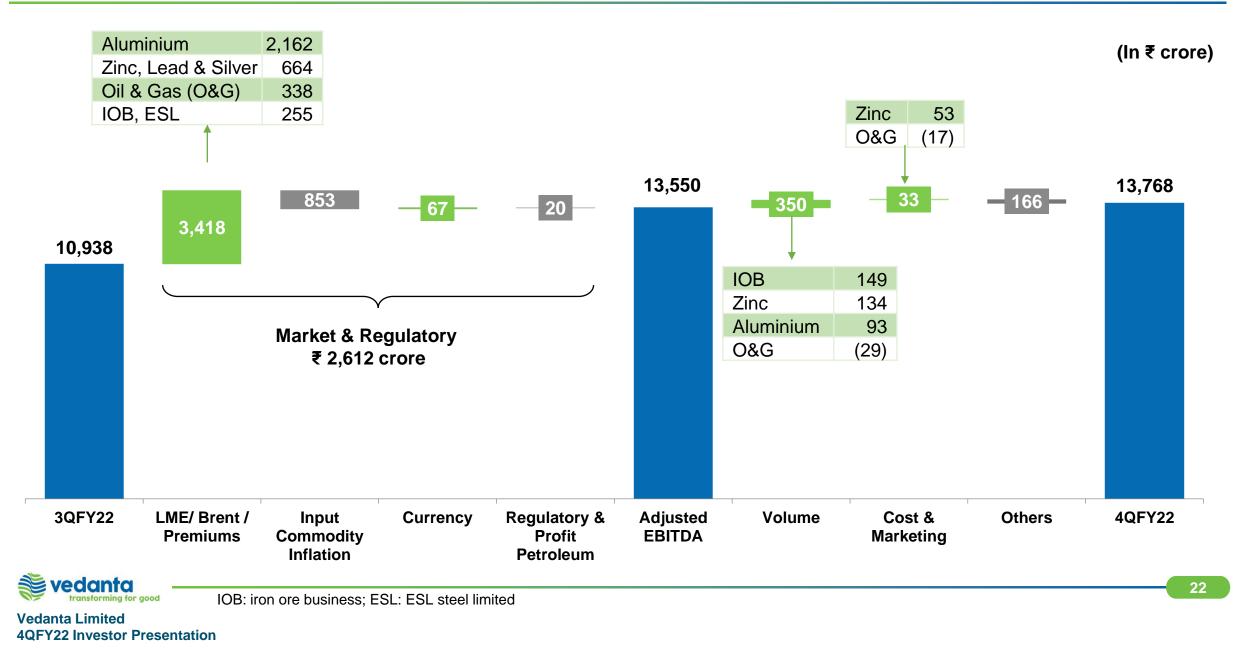
1. Excludes custom smelting at Copper Business

2. PAT – Profit after tax

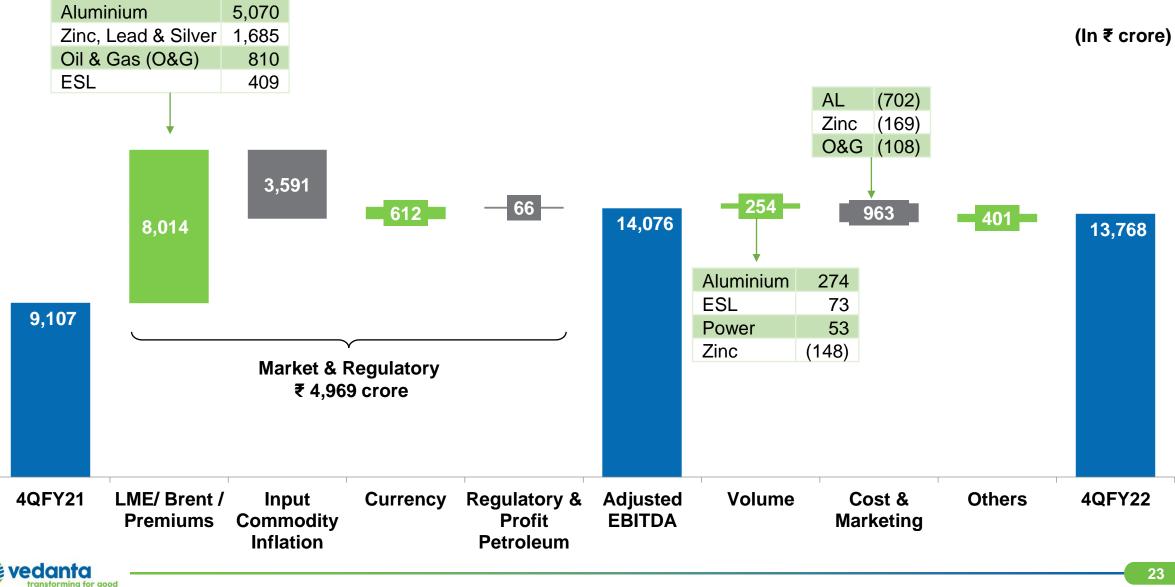
4QFY22 Investor Presentation<sup>3</sup>. Trailing 12-month ROCE (return on capital employed) is calculated as EBIT net of tax outflow divided by average capital employed

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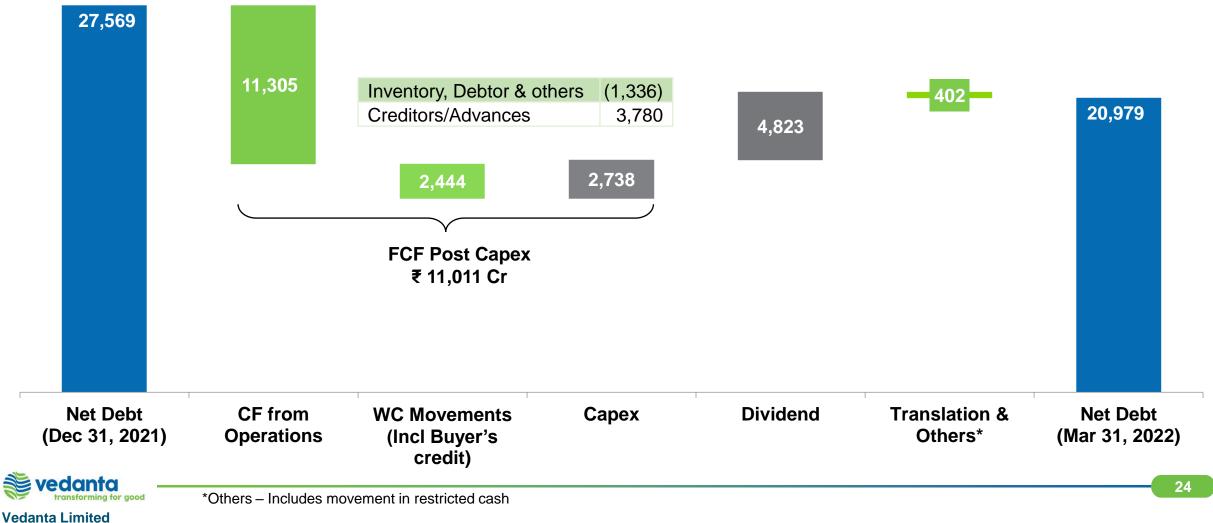
## EBITDA bridge 4QFY22 vs. 3QFY22 (QoQ comparison)



## EBITDA bridge 4QFY22 vs. 4QFY21 (YoY comparison)

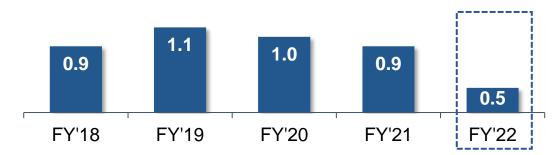






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## **Balance sheet and debt breakdown**



Net debt / EBITDA – maintained at low level

- Liquidity: Cash and cash equivalents at ₹ 32,130 crore
- Net Interest:
  - o Interest Income Returns ~4.4%.
  - Interest Expense Maintained ~7.9%\*
- **Maturity:** proactive credit management; average term debt maturity maintained above 3.4 years
- Credit Rating:
  - CRISIL rating at AA with stable outlook
  - India ratings at IND AA with stable outlook

#### Debt breakdown

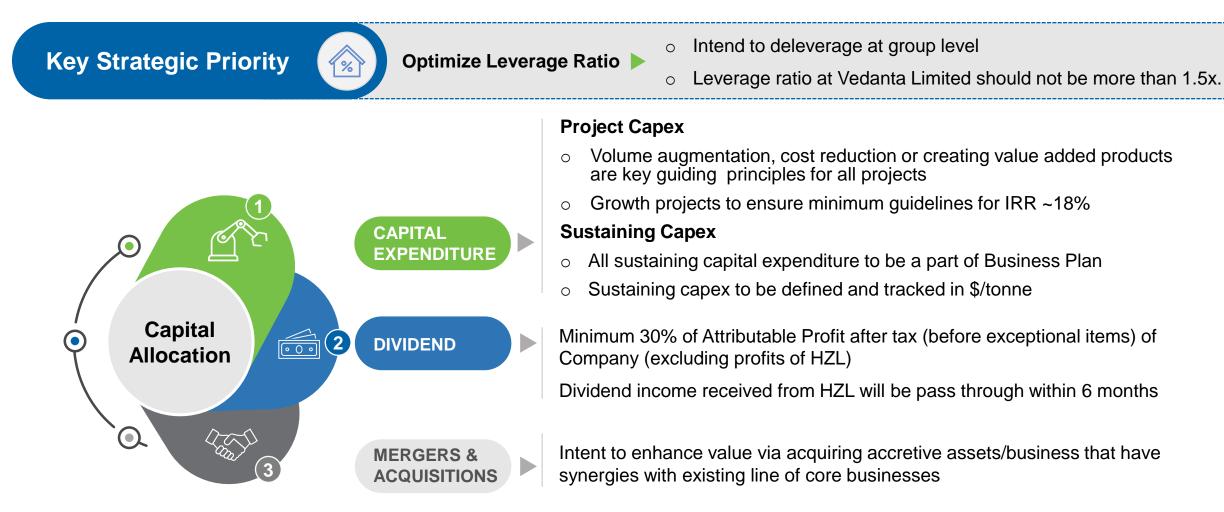
(as of 31<sup>st</sup> Mar 2022)

Gross Debt	In \$bn	In ₹ 000' crores
Term debt	6.1	46.4
Working capital	0.2	1.6
Short term borrowing	0.7	5.1
Total consolidated debt	7.0	53.1
Cash and Cash Equivalents	4.2	32.1
Net Debt	2.8	21.0
Debt breakup (\$7.0bn)		
- INR Debt		91%
- USD / Foreign Currency Debt		9%



\*Closing rate 7.7%

## **Disciplined capital allocation framework**

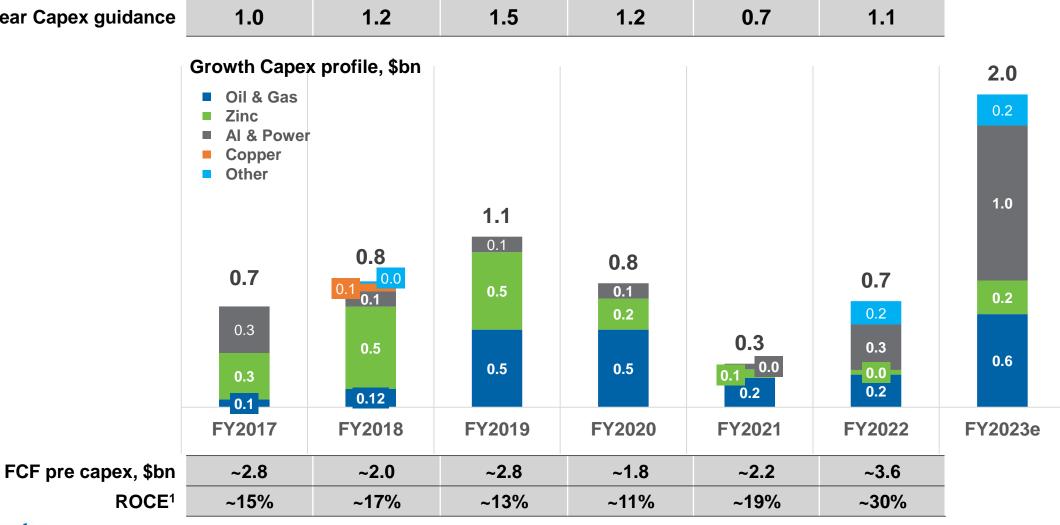


#### Maximize Total Shareholder's Return (TSR)



## **Growth capex and returns profile**

Full year Capex guidance





1. ROCE is calculated as EBIT net of tax outflow divided by average capital employed on LTM basis







#### VEDANTA LIMITED INVESTOR PRESENTATION 4QFY22



# FY23 guidance

#### **Zinc India**

- Mined Metal and Finished Metal: 1,000 1,025 Kt
- Silver: c. 700 725 tonnes
- COP: \$1,125/t \$1175/t excluding royalty

#### Aluminium

- Alumina: 2.0 2.1 Mtpa
- Aluminium: 2.2 2.3 Mtpa

#### Zinc International

- BMM: 60 70 Kt
- Gamsberg: 200 225 tonnes
- COP: \$1,300/t \$1400/t

#### **Iron Ore**

- Karnataka (WMT): 5.0 5.5 Mtpa
- Pig Iron: 850 900 Ktpa
- Goa: To be updated on re-start of operations

#### ESL

Hot Metal – c 1.5 Mtpa

#### Oil & Gas

- Average Gross Volume: 155-165 kboepd
- Opex: c. \$11/boe

#### Power

TSPL plant availability: >85%

#### **Copper - India**

• To be updated on re-start of operations



## **Income statement**

## Depreciation & Amortization

- Higher by 16%YoY in 4QFY22 mainly due to increase in amortization as a result of increase in Ore production at Zinc Business.
- Higher by 16%YoY in FY22 mainly due to increase in amortization as a result of increased Ore production at Zinc Business and higher depletion at O&G business.

#### Finance Cost

 Reduced by 8% YoY in FY22 mainly due to lower average borrowings and decreased cost of borrowings.

#### Investment Income

 Lower primarily on account of mark to market movement and change in investment mix.

## Taxes FY22 vs FY21

 The normalized ETR is 28% (excluding ₹ 178 crore tax on exceptional items) compared to the normalized ETR of 27% excluding Deferred Tax Asset of 3,111cr recognized on losses at steel business.

In ₹ Crore	4Q FY'22	4Q FY'21	FY'22	FY'21
Revenue from operations	39,342	27,874	131,192	86,863
Other operating income	480	332	1,541	1,158
EBITDA	13,768	9,107	45,319	27,341
Depreciation & amortization	(2,379)	(2,055)	(8,895)	(7,638)
Finance Cost	(1,333)	(1,325)	(4,797)	(5,210)
Investment Income	520	860	2,341	3,269
Exchange gain/(loss)	(45)	(71)	(235)	129
Exceptional item Credit/(Expense)	(336)	(773)	(769)	(678)
Tax (Charge)/Credit	(2,962)	(1,412)	(9,433)	(5,445)
Tax credit/(charge) on exceptional items	28	187	178	154
One time tax credit/(charge)*	-	3,111	-	3,111
PAT before exceptional & one time tax credit	7,570	5,105	24,299	12,446
Profit/(Loss) After Taxes	7,261	7,629	23,709	15,033
Minorities % (after exceptional items)	20%	16%	21%	23%

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\* Deferred tax asset of ₹ 3,111 crore recognized on losses in ESL

Note: Previous period figures have been regrouped or re-arranged wherever necessary to conform to the current period's presentation

# **Project capex**

Capex in Progress (In \$ mn)	Status	Approved Capex <sup>2</sup>	Spent up to 31 Mar'21 <sup>3</sup>	Spent in FY22 <sup>3</sup>	Unspent as at 31 Mar 2022 <sup>4</sup>
<b>Cairn India<sup>1</sup> –</b> Mangala infill, Bhagyam & Aishwariya Polymer, Liquid handling , ASP , OALP, Tight oil & gas etc.		3,100	1,028	184	1,888
Aluminium Sector					
Balco smelter and rolled product capacity expansion	In Progress	935	1	69	865
Jharsuguda 1.25mtpa smelter, 550ktpa VAP capacity expansion	In progress	3,280	2,961	74	245
Zinc India					
Mine expansion		2,077	1,770	39	267
Others		261	165	1	94
Zinc International					
Gamsberg Phase II Project	In Progress	466	-	-	466
Iron Ore Project	In Progress	37	-	9	28
Copper India					
Tuticorin Smelter 400ktpa	Project is under Force Majeure	717	198	-	519
ESL- Growth Project		349	-	24	325
Avanstrate					
Furnace Expansion and Cold Line Repair		116	54	26	36
Capex Flexibility					
Metals and Mining					
Lanjigarh Refinery (Phase II) – 5mtpa	Ongoing	1,563	919	45	599
Skorpion Refinery Conversion	Currently deferred till Pit 112 extension	156	14	-	142

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**Vedanta Limited** 

 Capex approved for Cairn represents Net capex, however Gross capex is \$4.2 bn.
 Is based on exchange rate at the time of approval.
 Is based on exchange rate at the time of incurrence
 Unspent capex represents the difference between total capex approved and cumulative spend as on 31<sup>st</sup> Mar 2022. 4QFY22 Investor Presentation

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(In ₹ crore)

Company		Mar 31, 2022		Mar 31, 2021			
	Debt	Cash & Cash Eq <sup>3</sup>	Net Debt <sup>3</sup>	Debt	Cash & Cash Eq <sup>3</sup>	Net Debt <sup>3</sup>	
Vedanta Limited Standalone	36,696	7,057	29,639	32,166	5,851	26,315	
Cairn India Holdings Limited <sup>1</sup>	1,602	1,389	213	2,810	1,402	1,408	
Zinc India	2,823	20,789	(17,966)	7,178	22,308	(15,130)	
Zinc International	45	601	(555)	220	457	(237)	
BALCO	1,142	742	399	3,271	1,134	2,138	
Talwandi Sabo	7,013	90	6,923	7,189	460	6,729	
ESL	2,704	862	1,843	3,135	813	2,322	
Others <sup>2</sup>	1,083	601	482	1,059	188	871	
Vedanta Limited Consolidated	53,109	32,130	20,979	57,028	32,614	24,414	

Notes: Debt numbers are at Book Value and excludes inter-company eliminations

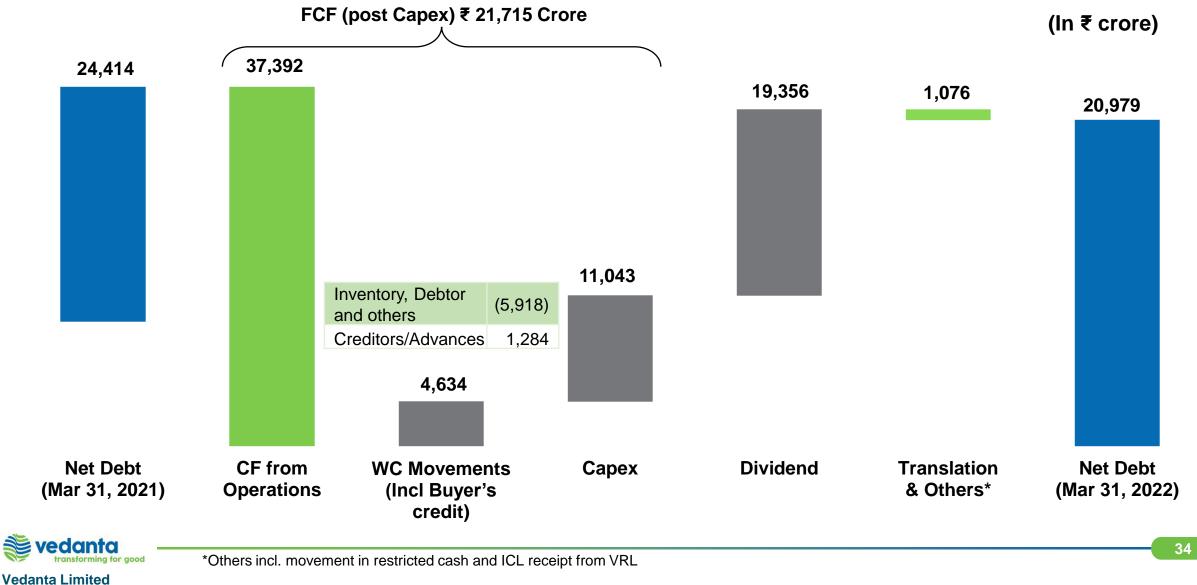
1. Cairn India Holdings Limited is a wholly owned subsidiary of Vedanta Limited which holds 50% of the group's share in the RJ Block

2. Others includes MALCO Energy, CMT, VGCB, Fujairah Gold, FACOR, Vedanta Limited's investment companies and ASI

3. CIHL does not include ICL of \$749 mn to VRL

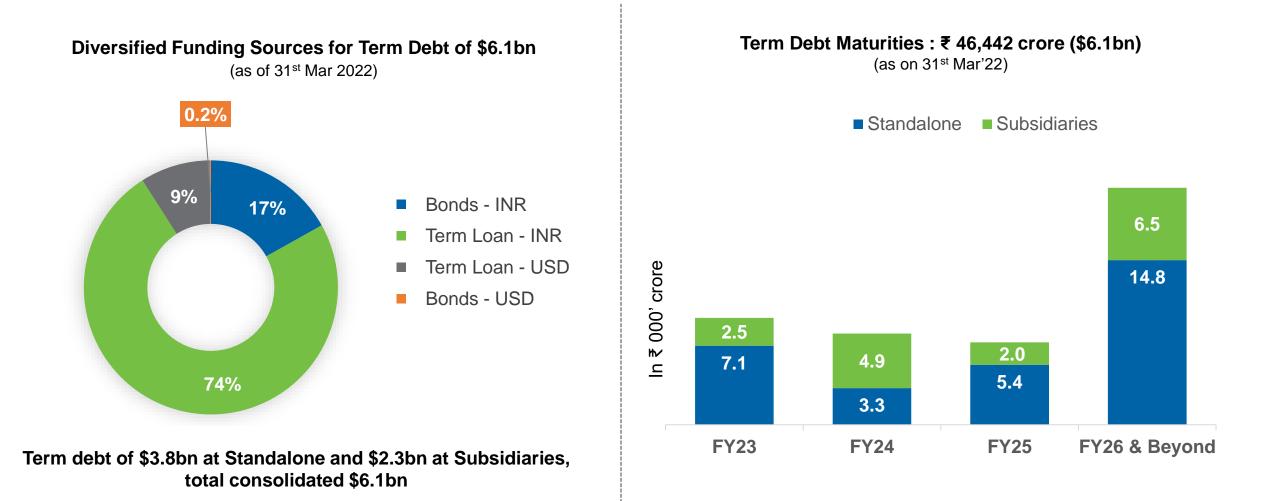


## **Net debt movement during FY22**



4QFY22 Investor Presentation

## Funding sources and term debt maturities



Vedanta Limited 4QFY22 Investor Presentation

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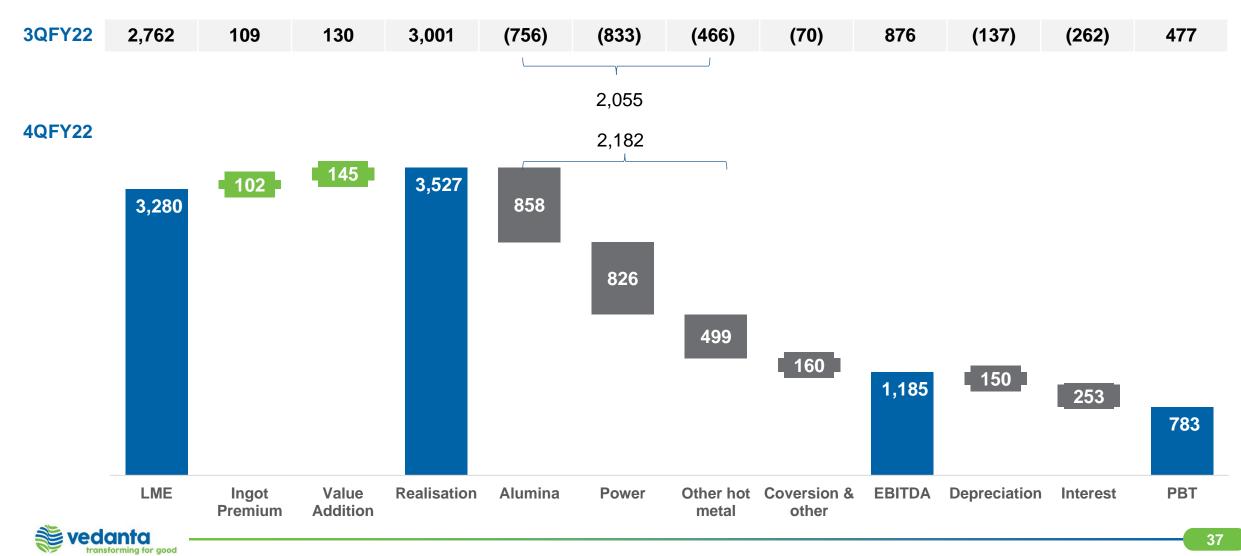
# **Segment Summary – Aluminium**

Particulars (in'000 tonnes, or as	Quarter				Full year		
stated)	4QFY22	4QFY21	% YoY	3QFY22	FY22	FY21	% YoY
Alumina – Lanjigarh	503	496	1%	472	1,968	1,841	7%
Total Aluminum Production	572	531	8%	578	2,268	1,969	15%
Jharsuguda	428	387	11%	431	1,687	1,400	20%
Korba	144	144	-	147	582	570	2%
Financials (In ₹ crore, except as stated)							
Revenue	15,475	8,828	76%	13,024	50,881	28,644	78%
EBITDA – BALCO	1,322	802	65%	931	4,355	2,286	90%
EBITDA – Vedanta Aluminium	3,896	1,938	101%	2,816	13,002	5,465	138%
EBITDA Aluminum Segment	5,218	2,739	91%	3,747	17,337	7,751	124%
Alumina CoP – Lanjigarh (\$/MT)	332	246	35%	290	291	235	24%
Alumina CoP – Lanjigarh (₹ /MT)	24,900	18,000	38%	21,700	21,600	17,400	24%
Aluminium CoP – (\$/MT)	2,182	1,433	52%	2,055	1,858	1,347	38%
Aluminium CoP – (₹ /MT)	1,64,000	1,04,500	57%	1,53,900	1,38,400	99,800	39%
Aluminum CoP – Jharsuguda (\$/MT)	2,183	1,387	57%	2,045	1,839	1,304	41%
Aluminium CoP – Jharsuguda(₹ /MT)	1,64,100	1,01,200	62%	1,53,200	1,37,000	96,600	42%
Aluminum CoP – BALCO (\$/MT)	2,179	1,554	40%	2,083	1,913	1,450	32%
Aluminium CoP – BALCO (₹ /MT)	163,800	1,13,300	45%	1,56,000	1,42,400	1,07,500	32%
Aluminum LME Price (\$/MT)	3,280	2,096	56%	2,762	2,774	1,805	54%



## **Aluminium profitability**

**\$/**t



### **Segment Summary – Zinc India**

Draduction (in 2000 tonness or as stated)		Qua	rter		Full year			
Production (in '000 tonnes, or as stated)	4QFY22	4QFY21	% YoY	3QFY22	FY22	FY21	% YoY	
Mined metal content	295	288	3%	252	1017	972	5%	
Integrated metal	260	256	2%	261	967	930	4%	
Refined Zinc – Integrated	211	195	8%	214	776	715	8%	
Refined Lead – Integrated <sup>1</sup>	49	61	(19%)	47	191	214	(11%)	
Refined Saleable Silver - Integrated (in tonnes) <sup>2</sup>	162	203	(20%)	173	647	706	(8%)	
Financials (In ₹ crore, except as stated)								
Revenue	8,587	6,699	28%	7,817	28,624	21,932	31%	
EBITDA	4,988	3,846	30%	4,384	16,161	11,620	39%	
Zinc CoP without Royalty (₹ /MT)	85,400	69,000	24%	86,000	83,500	70,700	18%	
Zinc CoP without Royalty (\$/MT)	1,136	945	20%	1,148	1,122	954	18%	
Zinc CoP with Royalty (\$/MT)	1,644	1,319	25%	1,600	1,567	1286	22%	
Zinc LME Price (\$/MT)	3,754	2,750	37%	3,364	3,257	2422	34%	
Lead LME Price (\$/MT)	2,335	2,018	16%	2,331	2,285	1868	22%	
Silver LBMA Price (\$/oz)	24.0	26.3	(9%)	23.3	24.6	22.9	7%	

1. Excludes captive consumption of 1,547 tonnes in 4Q FY 2022 vs 1,825 tonnes in 4Q FY 2021 & 1,816 tonnes in 3Q FY 2022. For FY 2022, it was 6,951 as compared to 6,424 tonnes in FY 2021.

2. Excludes captive consumption of 7.8 tonnes in 4Q FY 2022 vs 9.1 tonnes in 4Q FY 2021 & 9.5 tonnes in 3Q FY 2022 . For FY2022, it was 37.4 tonnes as compared with 34.6 tonnes in FY2021



Production (in'000 tonnes, or as		Qua	arter		Full year			
stated)	4QFY22	4QFY21	% YoY	3QFY22	FY22	FY21	% YoY	
Refined Zinc – Skorpion	-	-	-	-	-	1	-	
Mined metal content- BMM	10	14	(29)%	11	52	58	(9)%	
Mined metal content- Gamsberg	45	41	9%	41	170	145	18%	
Total	55	55	(1)%	52	223	203	10%	
Financials (In ₹ Crore, except as stated)								
Revenue	1,242	900	38%	1,079	4,484	2,729	64%	
EBITDA	467	201	132%	367	1,533	811	89%	
CoP – (\$/MT)	1,639	1,296	26%	1,491	1,442	1,307	10%	
Zinc LME Price (\$/MT)	3,754	2,750	37%	3,364	3,257	2,422	34%	
Lead LME Price (\$/MT)	2,335	2,018	16%	2,331	2,285	1,868	22%	



# Segment Summary – Oil & Gas

		Qua	rter		Full year			
Oil & Gas (boepd)	4QFY22	4QFY21	% YoY	3QFY22	FY22	FY21	% YoY	
Average Daily Gross Operated Production (boepd)	153,840	165,000	(7%)	159,230	160,851	162,104	(1%)	
Rajasthan	132,443	138,057	(4%)	136,795	137,723	132,599	4%	
Ravva	13,248	16,258	(19%)	14,457	14,166	19,177	(26%)	
Cambay	8,065	10,685	(25%)	7,906	8,923	10,329	(14%)	
OALP	84	-	-	73	39	-	-	
Average Daily Working Interest Production (boepd)	99,513	105,123	(5%)	102,795	103,737	101,706	2%	
Rajasthan	92,710	96,640	(4%)	95,756	96,406	92,819	4%	
Ravva	2,981	3,658	(19%)	3,253	3,187	4,315	(26%)	
Cambay	3,226	4,274	(25%)	3,162	3,569	4,131	(14%)	
KG-ONN 2003/1	513	552	(7%)	550	535	441	21%	
OALP	84	-	-	73	39	-	-	
Total Oil and Gas (million boe)								
Oil & Gas- Gross operated	13.8	14.8	(7%)	14.6	58.7	59.2	(1%)	
Oil & Gas-Working Interest	9.0	9.5	(5%)	9.5	37.9	37.1	2%	
Financials (In ₹ crore, except as stated)								
Revenue	3,940	2,584	52%	3,113	12,430	7,531	65%	
EBITDA	2,052	1,069	92%	1,492	5,992	3,206	87%	
Average Oil Price Realization (\$/bbl)	95.7	59.4	61%	75.7	77.1	43.8	76%	
Brent Price (\$ / bbl)	102.2	60.9	68%	79.7	81.2	44.3	83%	



# Segment Summary – Oil & Gas

		Qua	irter			Full year			
Oil & Gas (boepd)	4QFY22	4QFY21	% YoY	3QFY22	FY22	FY21	% YoY		
Average Daily Production									
Gross operated	153,840	165,000	(7%)	159,230	160,851	162,104	(1%)		
Oil	130,758	139,818	(6%)	133,731	135,662	140,353	(3%)		
Gas (Mmscfd)	138	151	(9%)	153	151	131	15%		
Non operated- Working interest	513	552	(7%)	550	535	441	21%		
Working Interest	99,513	105,123	(5%)	102,795	103,737	101,706	2%		
Rajasthan (Block RJ-ON-90/1)									
Gross operated	132,443	138,057	(4%)	136,795	137,723	132,599	4%		
Oil	112,501	118,849	(5%)	114,896	116,437	116,599	-		
Gas (Mmscfd)	120	115	4%	131	128	96	33%		
Gross DA 1	114,963	123,855	(7%)	120,459	120,911	119,863	1%		
Gross DA 2	17,327	14,070	23%	16,163	16,640	12,507	33%		
Gross DA 3	153	132	16%	173	172	228	(25%)		
Working Interest	92,710	96,640	(4%)	95,756	96,406	92,819	4%		
Ravva (Block PKGM-1)									
Gross operated	13,248	16,258	(19%)	14,457	14,166	19,177	(26%)		
Oil	11,681	12,566	(7%)	12,594	12,067	15,036	(20%)		
Gas (Mmscfd)	9	22	(59%)	11	13	25	(48%)		
Working Interest	2,981	3,658	(19%)	3,253	3,187	4,315	(26%)		
Cambay (Block CB/OS-2)									
Gross operated	8,065	10,685	(25%)	7,906	8,923	10,329	(14%)		
Oil	6,493	8,404	(23%)	6,168	7,119	8,718	(18%)		
Gas (Mmscfd)	9	14	(36%)	10	11	10	10%		
Working Interest	3,226	4,274	(25%)	3,162	3,569	4,131	(14%)		
Average Price Realization									
Cairn Total (US\$/boe)	92.3	57.0	62%	74.4	74.8	41.9	79%		
Oil (US\$/bbl)	95.7	59.4	61%	75.7	77.1	43.8	76%		
Gas (US\$/mscf)	12.1	7.1	70%	11.2	10.3	4.8	115%		



# **Segment Summary – Iron Ore and Steel**

#### Iron Ore

Particulars (in million dry metric tonnes, or		Qua	rter			Full year	
as stated)	4QFY22	4QFY21	% YoY	3QFY22	FY22	FY21	% YoY
Sales	2.3	2.2	4%	1.5	6.8	6.5	4%
Goa	0.5	0.8	(31%)	0.1	1.1	2.1	(50%)
Karnataka	1.7	1.4	22%	1.5	5.7	4.4	30%
Production of Saleable Ore	1.4	1.2	18%	1.2	5.4	5.0	8%
Goa	-	-	-		-	-	-
Karnataka	1.4	1.2	18%	1.2	5.4	5.0	8%
Production ('000 tonnes)							
Pig Iron	178	156	14%	202	790	596	33%
Financials (In ₹ crore, except as stated)							
Revenue	1,866	1,727	8%	1,416	6,350	4,528	40%
EBITDA	549	793	(31%)	410	2,280	1,804	26%

#### Steel

<b>FY22</b> <b>328</b> 48 241 (255)	4QFY21 319 48 232 (220)	<mark>% YoY</mark> 3% - 4% 16%	3QFY22 350 48 261	FY22 1,260 186 932	FY21 1,187 189 882	<mark>% YoY 6%</mark> (2%) 6%
48 241 <i>(</i> 255)	48 232	- 4%	48 261	186	189	(2%)
241 (255)	232	4%	261			· · /
(255)				932	882	6%
	(220)	16%	(2, 4, 2, 1)			070
		10/0	(240)	(840)	(716)	17%
130	118	10%	114	399	338	18%
118	97	22%	120	421	361	17%
45	44	1%	48	164	135	22%
2,212	1,465	51%	1,578	6,474	4,668	39%
239	309	(23%)	167	701	871	(19%)
80	131	(39%)	72	74	95	(23%)
	45 2,212 239	45 44 2,212 1,465 239 309	45         44         1%           2,212         1,465         51%           239         309         (23%)	45         44         1%         48           2,212         1,465         51%         1,578           239         309         (23%)         167	45         44         1%         48         164           2,212         1,465         51%         1,578         6,474           239         309         (23%)         167         701	45         44         1%         48         164         135           2,212         1,465         51%         1,578         6,474         4,668           239         309         (23%)         167         701         871

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# **Segment Summary – Power**

Particulars (in million units)		Qua	arter			Full year			
	4QFY22	4QFY21	% YoY	3QFY22	FY22	FY21	% YoY		
Total Power Sales	2,803	3,352	(16)%	3,448	11,872	11,261	5%		
Jharsuguda	-	558	-	755	2,060	2,835	(27)%		
BALCO	251	380	(34)%	279	1,139	1,596	(29)%		
HZL Wind Power	66	65	2%	59	414	351	18%		
TSPL	2,486	2,349	6%	2,355	8,259	6,479	27%		
Financials (in ₹ crore except as stated)									
Revenue	1,687	1,449	16%	1,638	5,826	5,375	8%		
EBITDA	189	151	25%	283	1,082	1,407	(23)%		
Average Cost of Generation(₹ /unit) ex. TSPL	2.42	2.85	(15)%	2.76	2.42	2.34	3%		
Average Realization (₹ /unit) ex. TSPL	3.92	2.98	32%	2.72	3.10	3.09	-		
TSPL PAF (%)	93%	84%	-	92%	76%	81%	-		
TSPL Average Realization (₹ /unit)	3.62	3.62	-	3.43	3.62	2.96	22%		
TSPL Cost of Generation (₹ /unit)	2.77	2.87	(3)%	2.52	2.76	2.10	31%		



### Copper

Production (in '000 tonnes, or as stated)		Qua	rter		Full year			
Production (III 000 tonnes, or as stated)	4QFY22	4QFY21	% YoY	3QFY22	FY22	FY21	% YoY	
Copper - Cathodes	34	35	(3%)	33	125	101	24%	
Financials (In ₹ crore, except as stated)								
Revenue	4,351	3,945	10%	3,741	15,151	10,890	39%	
EBITDA	16	(71)	-	14	(115)	(177)	35%	
Copper LME Price (\$/MT)	9,997	8,504	18%	9,699	9,689	6,897	41%	

#### FACOR\*

Draduction (in 2000 termon or on ototod)		Qua	arter		Full year			
Production <i>(in '000 tonnes, or as stated)</i>	4QFY22	4QFY21	% YoY	3QFY22	FY22	FY21	% YoY	
Total Production								
Ore Production	43	56	(22%)	59	250	147	70%	
Ferrochrome Production	17.7	18.5	(4)%	20.1	75.3	68.3	10%	
Financials (In ₹ crore, except as stated)								
Revenue	221	151	46%	229	830	274	-	
EBITDA	82	54	52%	88	325	69	-	
Margin (\$/MT)	470	492	(4%)	590	534	176	-	



\*Vedanta acquired Ferro Alloys Corporation Limited ("FACOR") in Sep 21,2020; hence FY22 vs FY21 financials may not be comparable

## **Sales Summary – Zinc and Aluminium**

		Quarter		Full Y	ear
Sales volume	4QFY22	4QFY21	3QFY22	FY22	FY21
Zinc-India Sales					
Refined Zinc (kt)	214	198	212	777	724
Refined Lead (kt)	49	62	47	192	216
Total Zinc-Lead (kt)	263	260	259	969	940
Silver (tonnes)	162	203	173	647	735
Zinc-International Sales					
Zinc Refined (kt)	-	-	-	-	1
Zinc Concentrate (MIC)	51	51	45	195	174
Total Zinc (Refined+Conc)	51	51	45	195	175
Lead Concentrate (MIC)	5	6	8	28	28
Total Zinc-Lead (kt)	56	57	52	223	203
Aluminium Sales					
Sales - Wire rods (kt)	95	96	90	331	328
Sales - Rolled products (kt)	8	10	10	33	31
Sales - Busbar and Billets (kt)	125	116	105	455	308
Total Value-added products (kt)	228	221	205	819	668
Sales - Ingots (kt)	358	321	369	1451	1325
Total Aluminium sales (kt)	586	543	573	2270	1992



### Sales summary – Iron & Steel, FACOR and Power

		Quarter		Full	Year
Sales volume	4QFY22	4QFY21	3QFY22	FY22	FY21
Iron ore sales					
Goa (mn dmt)	0.5	0.8	0.1	1.1	2.1
Karnataka (mn dmt)	1.7	1.4	1.5	5.7	4.4
Total (mn dmt)	2.3	2.2	1.5	6.8	6.5
Pig Iron (kt)	186	165	200	790	609
Steel sales (kt)	399	323	309	1,275	1,231
Pig Iron	50	46	49	189	192
Billet	3	4	7	96	158
TMT Bar	163	118	89	402	356
Wire Rod	132	101	116	422	375
Ductile Iron Pipes	50	54	48	167	150
Facor sales <sup>3</sup>					
Ferrochrome (kt)	18	17	20	77	71
Copper-India sales					
Copper Cathodes (kt)	1.0	3.9	1.0	7.7	7.8
Copper Rods (kt)	39	36	35	128	122

Sales volume		Quarter		Full	Year
Power Sales (mu)	4QFY22	4QFY21	3QFY22	FY22	FY21
Jharsuguda	-	558	755	2,060	2,835
TSPL	2,486	2,349	2,355	8,259	6,479
BALCO	251	380	279	1,139	1,596
HZL Wind power	66	65	59	414	351
Total sales	2,803	3,352	3,488	11,872	11,261
Power Realisations (INR/kWh)					
Jharsuguda 600 MW	-	2.45	2.54	2.60	2.54
TSPL <sup>1</sup>	3.62	3.62	3.43	3.62	2.97
Balco	3.83	3.62	2.99	3.65	3.85
HZL Wind power	4.26	3.80	3.78	4.14	4.00
Average Realisations <sup>2</sup>	3.92	2.98	2.72	3.10	3.09
Power Costs (INR/kWh)					
Jharsuguda 600 MW	-	3.14	2.63	2.57	2.48
TSPL <sup>1</sup>	2.77	2.87	2.52	2.76	2.10
Balco	2.62	2.61	3.30	2.63	2.36
HZL Wind power	1.67	1.80	1.90	1.05	1.20
Average costs <sup>2</sup>	2.42	2.85	2.76	2.42	2.34



**4QFY22 Investor Presentation** 

**Vedanta Limited** 

1. Based on Availability

2. Average excludes TSPL

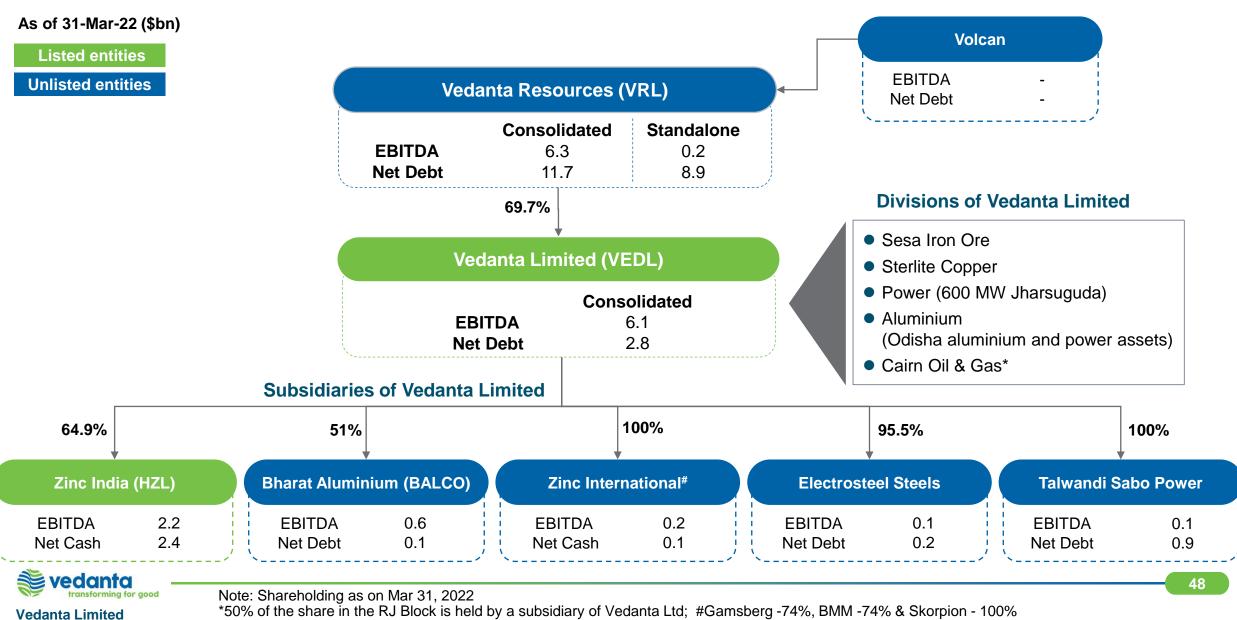
3. Vedanta acquired Ferro Alloys Corporation Limited ("FACOR") in Sep 21,2020.

Foreign Currency - Impact of ₹1 depreciation in FX Rate		
Currency	Increase in EBITDA	
INR/USD	~ ₹ 1000 crore / year	

Commodity prices – Impact of a 10% increase in Commodity Prices			
Commodity	FY 2022 Average price	Full Year Impact on EBITDA (\$mn)	
Oil (\$/bbl)	81	68	
Zinc (\$/t)	3,257	283	
Aluminium (\$/t)	2,774	527	
Lead (\$/t)	2,285	44	
Silver (\$/oz)	25	54	



### **Group – present debt structure**



4QFY22 Investor Presentation Net Debt at VRL consolidated and standalone does not include inter company loan

Our group companies received more than 100 awards in the finance, operational excellence, sustainability, CSR and **HR** categories

#### Sustainability development & CSR

Cairn awarded the 'Global CSR Excellence and 🔌 Leadership Award' for the 'Best Rural Health Initiative' by the 'World CSR Congress Forum'

Hindustan Zinc included in the 'Sustainability Yearbook 2021'

HZL bestowed with outstanding accomplishment in corporate excellence in the 16th CII - ITC sustainability award

Cairn awarded the "Sustainability 4.0 Award 2021: Leaders' Award' Under Mega Large Business Sector by Frost and Sullivan & TERI 🌿

### **Finance & Operational**

ESL awarded the 'Best Indirect Tax Team Award of the Year' at the 5th Annual GST Summit & Awards 2022

'Vedanta Ltd., Jharsuguda won the 'Gold Awards' in 'Manufacturing Excellence & Digital Smart Manufacturer categories at IMexI Integrated Manufacturing Excellence Initiative

FACOR bagged one Excellent and two Distinguished Award at National Convention on Quality Concepts (NCQC) 2021 organized by QCFI Coimbatore

#### Health, Safety & HR



Vedanta Ltd., Jharsuguda awarded the 'Greentech Award for Safety Excellence'

ESL awarded the 'CHRO Inclusion Vision Award' and 'HR Excellence in Change Management Award' in 2nd Edition CHRO Vision & Innovation Awards 2022



FACOR was awarded the 'British Safety Award'



Vedanta IOK bags the 'CII HR Excellence Award'









### **Results Conference Call Details**

Results conference call is scheduled at 5:15 PM (IST) on April 28, 2022. The dial-in numbers for the call are given below:

Event	Telephone Number		
Earnings conference call on <b>April 28, 2022</b> from <b>5:15 - 6:15 PM (IST)</b>	Universal Dial-In	+91 22 6280 1114	
	Universal Dial-in	+91 22 7115 8015	
	India National Toll Free	1 800 120 1221	
	International Toll Free		
	Canada	01180014243444	
	Hong Kong	800964448	
	Japan	00531161110	
	Netherlands	08000229808	
	Singapore	8001012045	
	UK	08081011573	
	USA	18667462133	
	International Toll		
	HongKong	+852 30186877	
	Japan	+81 345899421	
	Singapore	+65 31575746	
	SouthAfrica	+27 110623033	
	UK	+44 2034785524	
	USA	+1 3233868721	
Online Registration Link	https://services.choruscall.in/DiamondPassRegistration/register?confirmationNumber=5525803&link		
	SecurityString=164548598a		
Call Recording	Will be available on website April 29,2022 onwards		

